



Health Technology Services

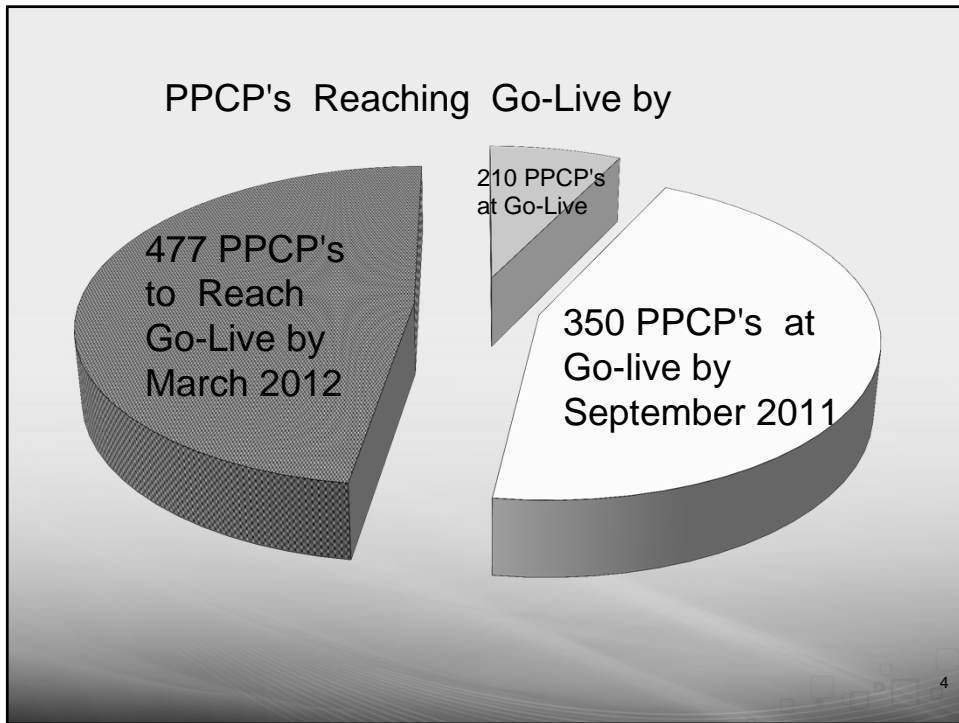
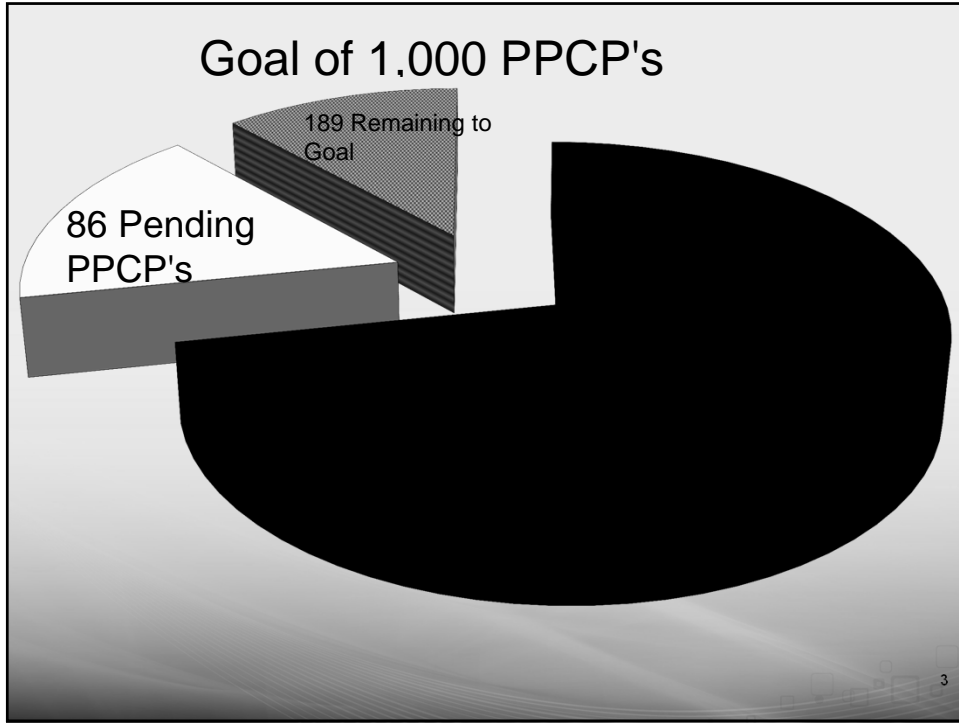
**Montana & Wyoming Regional Extension
Center**

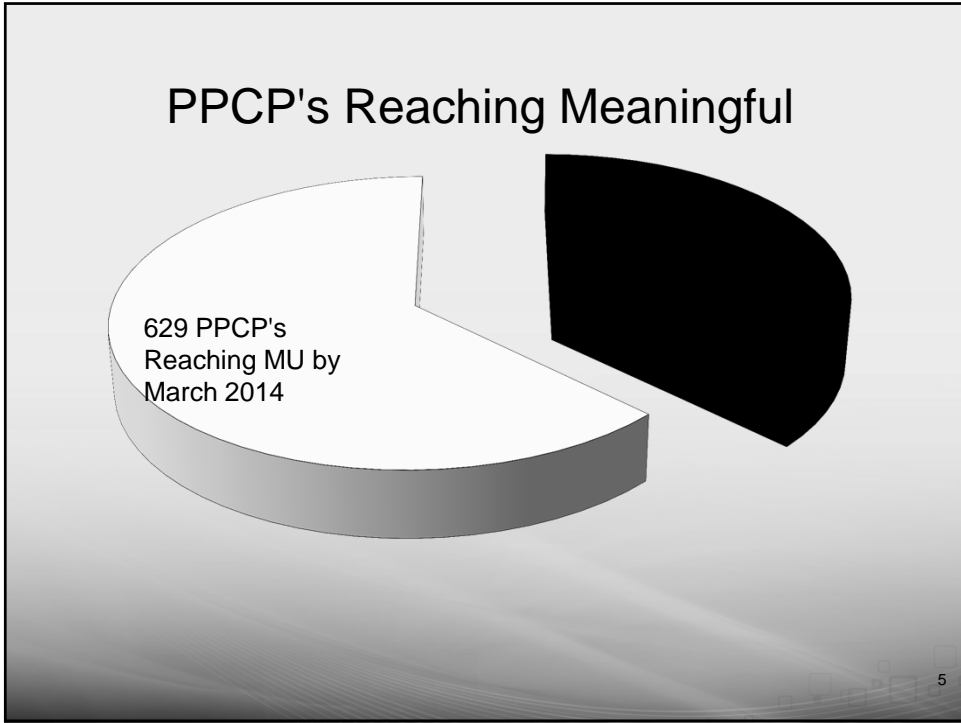
*A division of Mountain Pacific Quality
Health*

Health Technology Services

- Staffing
 - 29 skilled staff
- Assessments
 - Meaningful use assessments
 - HIT readiness assessments
 - Security & Privacy assessments
- Support Services
 - IT Project managers
 - Vendor selection
 - Contract Negotiators
 - Vendor systems training
 - Vendor systems implementation

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- ### Vendor Penetration
- Clinic vendors
 - Allscripts (hosted solutions)
 - e Clinical Works
 - eMD's (expanding in small practices)
 - Nextgen
 - Hospital based vendors
 - CPSI
 - Meditech
 - Integrated solution vendors
 - Cerner
 - Epic (Supported through large hospitals)
 - Tech Time
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Vendor Issues

- Contracts are becoming more reasonable
- Vendor resources are stretched very thin
- Vendor support is the key issue for the future
- ONC vendor requirements will become more stringent
- Market leaders are developing quickly
- Ongoing technical support of rural system is becoming an issue

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ONC Direction

Quality

- Stage 2 Meaningful Use
 - Stage 2 scheduled to be announced in December
 - Will be able to attest until stage 2
- USDA has expanded grant and loan program
- CMS/QIO to work closely with REC's
- Few additional HIT support grants at this time

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